



Project: TRAINENERGY
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Professional Chart

Deliverable 2.2

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DACUM Chart for Craftsmen – based on EPBD 2002 direc- tive

DACUM Panel

Per Diget, Senior Consultant,
NIRAS
Henning Fischer, Architect
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Charlotte Mikkelsen, Exhausto/SDE


DACUM Facilitators

Henrik Hjorth, Senior Consultant
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
**Results based on
Dacum workshop
the 12th of November 2009**

**DACUM Chart for a craftsman in the building industry re-
lating to the EPBD 2002 directive**

ACTIVITY 1 – Participation to the counseling

Participation to the following tasks 		Denmark	France	Ireland	Germany	Poland	Spain	United Kingdom
Task 1	Listens to the customer’s demand and analyses his needs	X						
Task 2	Inform the client on laws and regulations about energy savings	X						
Task 3	Provides the client with a full picture of how different solutions intervene, taking into account the “state of thing”	X						
Task 4	Explain the client on how laws and regulations influence the solution	X						
Task 5	Inform about the financial aspects of the different solutions	X						
Task 6	Help the client to choose a solution, according to the different elements of his context)	X						
Task 7	Make a technical and functional specifications	X						
Task 8								
Task 9								

ACTIVITY 2 - Participation to Selling

Participation to the following tasks		Denmark	France	Ireland	Germany	Poland	Spain	United Kingdom
								
Task 1	Develop a quote, based on defined technical specifications	X						
Task 2	Negotiate the proposal with the customer	X						
Task 3	Contractualize sale	X						
Task 4	Make and track bills (financial follow up)	X						
Task 5	Fill in administrative forms with the end of the payment	X						
Task 6								
Task 7								
Task 8								
Task 9								

ACTIVITY 3 - Energy assessment

		Denmark	France	Ireland	Germany	Poland	Spain	United Kingdom
Task 1	Measure the state of things (blower door, infrared survey, the geometry of the dwelling..)	X						
Task 2	Ensure survey analysis and reporting	X						
Task 3	Establish comparative investigations and analysis	X						
Task 4	Calculate solutions and compare in scenarios of long term operations	X						
Task 5								
Task 6								
Task 7								
Task 8								
Task 9								

ACTIVITY 4 - Plannification and realisation

		Denmark	France	Ireland	Germany	Poland	Spain	United Kingdom
Task 1	Select partners, in adequacy with the chosen solution	X						
Task 2	Select materials and technology according to the technical specification	X						
Task 3	Set up time schedules	X						
Task 4	Plan and perform quality assurance	X						
Task 5	Ensure the following up of the work to the handing over	X						
Task 6	Fill in certificates and administrative documents linked to quality and energy saving	X						
Task 7								
Task 8								
Task 9								

ACTIVITY 5 - Communication		Denmark	France	Ireland	Germany	Poland	Spain	United Kingdom
Task 1	Produce adequate and legally bound doc -Perform different documentation techniques i.e. drawings, photo, video and/or written communication	X						
Task 2	Create illustrations and visualizations for the client	X						
Task 3	Communicate and augment in order to conceptualize the entire building phase	X						
Task 4	Includes communication / coordination with other professions	X						
Task 5	Send the relevant certifications and administrative forms to the adequate structures	X						
Task 6								
Task 7								
Task 8								
Task 9								

ACTIVITY 6 – Participation to the collective skills of the firm

		Germany	France	Ireland	Italy	Poland	Spain	United Kingdom
Task 1	Intelligence activities (on the materials, the laws, the job...)							
Task 2	Self training or planned training							
Task 3							
Task 4								
Task 5								
Task 6								
Task 7								
Task 8								
Task 9								

That's why :
Convince clients (and colleague) that energy....
Is not a task : this is to be written in the context of the job, as an introduction before the standards

This activity and these tasks can only be taken into account if the time spent for that is on the time table of the employee...
The tasks are : time spent, time paid, time on the working time in the company

if an activity has to be added by the partners)

ACTIVITY 7-		Denmark	France	Ireland	Germany	Poland	Spain	United Kingdom
Task 1								
Task 2								
Task 3								
Task 4								
Task 5								
Task 6								
Task 7								
Task 8								
Task 9								

